

U.S. Housing Confidence Survey™ United States

Home Value Change Assessments & Expectations¹ Q1 2018

Selected Population Cohorts, Grouped²

Sample Size	Assessment:	Past 12 mos	Expectations:		
			Next 12 mos	Avg Ann	Next 10 Yrs Cumul
3000	All Households	6.7%	5.8%	2.8%	31.2%
Tenure Category					
1916	All Homeowners	6.3%	5.1%	2.5%	28.0%
489	Millennial Homeowners	6.8%	5.6%	2.2%	24.6%
1084	All Renters	7.9%	7.2%	3.2%	37.4%
608	Millennial Renters	8.8%	7.9%	3.2%	36.8%
Homeowner Category					
362	Recent Buyers	6.1%	5.8%	2.5%	28.4%
954	First-Time Buyers	6.2%	5.2%	2.4%	27.0%
281	Underwater Owners	4.3%	4.9%	2.0%	22.1%
1652	Planning Home Improvement(s)	6.3%	5.4%	2.6%	28.9%
989	Will Borrow to Make Improvement(s)	6.9%	5.6%	2.6%	29.6%
Ages / Generation					
108	18 - 21 Gen Z	8.2%	8.1%	2.4%	26.8%
989	22 - 37 Early Career	7.8%	6.7%	2.8%	31.2%
1097	18 - 37 Millennials	7.9%	6.8%	2.7%	30.9%
758	38 - 53 Gen X	5.8%	4.5%	2.4%	27.1%
1009	54 - 72 Baby Boomers	6.4%	5.7%	2.9%	33.6%
566	54 - 63 Younger Boomers	6.0%	5.6%	2.9%	33.0%
443	64 - 72 Older Boomers	7.1%	5.9%	3.0%	34.5%
135	73 - 90 Silent Generation	6.8%	5.5%	2.8%	31.6%
528	> 65 Seniors	6.8%	5.5%	2.8%	32.1%
1903	> 37 Non-Millennials	6.2%	5.2%	2.7%	30.9%
Tax Reform Impact					
383	Homeowners who say: Homeownership More Affordable after Tax Reform	7.1%	5.2%	2.6%	29.6%
315	Homeownership Less Affordable after Tax Reform	5.7%	5.4%	2.6%	29.5%
177	Renters who say: Homeownership More Attainable after Tax Reform	7.2%	5.2%	3.1%	36.2%
235	Homeownership Less Attainable after Tax Reform	10.2%	10.1%	3.8%	45.9%

Selected Population Cohorts, Ranked³

Assessment Past 12 mos			Expectations Next 12 mos			Expectations Next 10 Yrs ⁴		
All Households 6.7%			All Households 5.8%			All Households 2.8%		
Rank	Population Cohort	Mean	Rank	Population Cohort	Mean	Rank	Population Cohort	Mean
1	Millennial Renters	8.8%	1	Gen Z	8.1%	1	All Renters	3.2%
2	Gen Z	8.2%	2	Millennial Renters	7.9%	2	Millennial Renters	3.2%
3	All Renters	7.9%	3	All Renters	7.9%	3	Older Boomers	3.0%
4	Millennials	7.9%	4	Millennials	6.8%	4	Baby Boomers	2.9%
5	Early Career	7.8%	5	Early Career	6.7%	5	Younger Boomers	2.9%
6	Older Boomers	7.1%	6	Older Boomers	5.9%	6	Seniors	2.8%
7	Will Borrow to Make Improvement(s)	6.9%	7	Recent Buyers	5.8%	7	Silent Generation	2.8%
8	Millennial Homeowners	6.8%	8	Baby Boomers	5.7%	8	Early Career	2.8%
9	Silent Generation	6.8%	9	Younger Boomers	5.6%	9	Non-Millennials	2.7%
10	Seniors	6.8%	10	Millennial Homeowners	5.6%	10	Millennials	2.7%
11	Baby Boomers	6.4%	11	Will Borrow to Make Improvement(s)	5.6%	11	Will Borrow to Make Improvement(s)	2.6%
12	Planning Home Improvement(s)	6.3%	12	Seniors	5.5%	12	Planning Home Improvement(s)	2.6%
13	All Homeowners	6.3%	13	Silent Generation	5.5%	13	Recent Buyers	2.5%
14	First-Time Buyers	6.2%	14	Planning Home Improvement(s)	5.4%	14	All Homeowners	2.5%
15	Non-Millennials	6.2%	15	First-Time Buyers	5.2%	15	Gen X	2.4%
16	Recent Buyers	6.1%	16	Non-Millennials	5.2%	16	First-Time Buyers	2.4%
17	Younger Boomers	6.0%	17	All Homeowners	5.1%	17	Gen Z	2.4%
18	Gen X	5.8%	18	Underwater Owners	4.9%	18	Millennial Homeowners	2.2%
19	Underwater Owners	4.3%	19	Gen X	4.5%	19	Underwater Owners	2.0%

Notes:

- ¹ All figures are trimmed means (10% trim factor).
- ² Certain generation categories do not have a standard definition, and others have non-exclusive age ranges. Displayed age ranges are applicable to 2018.
- ³ If a population cohort appears in red text within the tables above, the mean percentage displayed was derived from fewer than 30 survey responses.
- ⁴ Average annual rate expected over the next 10 years.

A red flag designates a small sample size (i.e., n < 30)

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This report can be produced for the United States, U.S. Regions, and individual metropolitan areas. In addition, time series of households' near- and/or long-term home value expectations can be produced for any or all of the above population cohorts/sample subgroups.