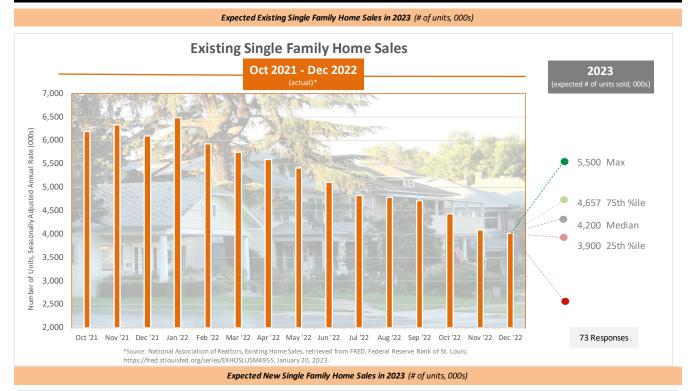


## Q4 2022 Zillow Home Price Expectations Survey - Supplemental Questions

Topic: Risk Assessment of Home Price Forecast								
Which choice best applies to your long-term outlook for home values?								
Answer choice:	<u>#</u>	Percent	% w/opinion	Expected Home Through 2027 (Cumulative)	Value Change* Annual Average		Risk Assessment	
There is risk to the upside	15	13%	13%	31.7%	4.7%	UPSIDE	13%	
There is risk to the downside	69	59%	60%	20.5%	3.2%	DOWNSIDE	<b>60%</b> 67%	
The risk is balanced	31	26%	27%	25.2%	3.8%	BALANCED	23% 27%	
No Response	2	2%	n/a	n/a	n/a		Current Survey	
Total	117	100%	100%	23.3%	3.6%			

\*Mean expectations of respondents by answer choice. A total of 117 panelists participated in this quarter's survey.

## Topic: 2023 Home Sales, 30-year Fixed Mortgage Rate

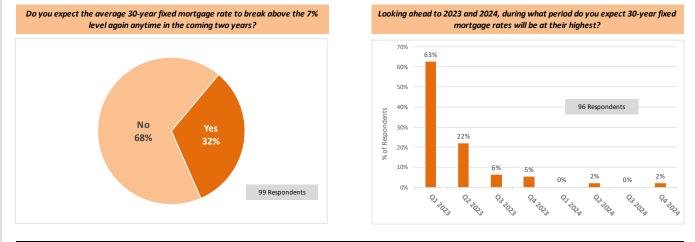






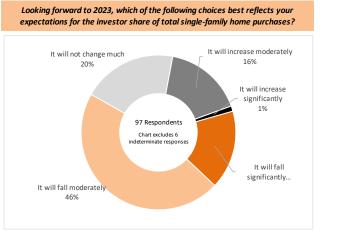


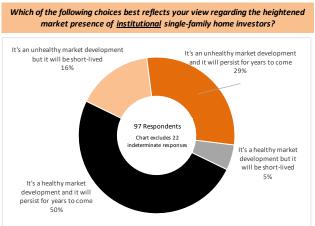
After eclipsing the 7% level in October and November, the average 30-year fixed mortgage rate has since diminished.



## Topic: Investors' Share of Single Family Home Purchases

According to a recent report published by The Pew Charitable Trusts, investors bought nearly a quarter--24%--of U.S. single-family homes that sold in 2021. Although the share of single family homes purchased by investors diminished somewhat through May of this year, at 22%, this figure remains well above the 15%-16% share that was typical prior to 2021.





pulsenomics

Pulsenomics LLC





