



HOME PRICE EXPECTATIONS SURVEY

Top-10 Rankings for 2017

		1 Veer Herican (Dec 2017 / Dec 2016)		Benchmark: US	7111/1	C =00/
		1-Year Horizon (Dec 2017 / Dec 2016)				6.50%
Rai	nk Panelist	Title	Affiliation	Survey Q1 17 Q2 17	Q3 17	Q4 17
	L Raymond Hodgdon	CEO	Enlightened Economics	6.50% 6.20%	6.20%	6.50%
₍₀ 2	, ,	Head of U.S. Macro Inv Svc / Head of U.S. Macroec	Oxford Economics	6.00% 6.60%	6.30%	6.20%
2017 Expectations		CEO	MBS Highway	6.10% 6.20%	6.40%	6.20%
tat		Chief Economist	Amherst Pierpont Securities	5.50% 6.30%	6.50%	6.50%
e s	Edward Pinto	Resident Fellow	American Enterprise Institute	6.00% 6.00%	6.80%	6.80%
₩ E		Housing Economist	Independent Consultant	5.50% 6.10%	6.40%	6.70%
7	Michael Englund Joel Naroff	Chief Economist President	Action Economics LLC Naroff Economic Advisors Inc	6.00% 6.00% 6.70% 6.70%	6.00% 7.30%	6.20% 7.30%
8 50		Director, Bureau of Business Research	East Carolina University	5.98% 5.31%	6.40%	6.32%
10	· · · · · · · · · · · · · · · · · · ·	Property Economist	Capital Economics Ltd	6.00% 6.00%	6.00%	6.00%
1 -	• Watthew Formton	Troperty Economist	Capital Economics Eta	0.0070 0.0070	0.0070	0.0070
		2-Year Horizon (Dec 2017 / Dec 2015)		Benchmark: US	ZHVI	13.73%
				Panelist Expectation	s, By Surve	y Edition:
Rai	nk <u>Panelist</u>	<u>Title</u>	<u>Affiliation</u>	Q1 16 Q2 16	Q3 16	Q4 16
1	Joel Naroff	President	Naroff Economic Advisors Inc	11.83% 12.25%	12.36%	12.78%
တ္က 2	2 Edward Pinto	Resident Fellow	American Enterprise Institute	9.72% 10.98%		11.72%
	Barry Habib	CEO	MBS Highway	9.20% 12.04%		10.14%
cta		President	Local Market Monitor	9.41% 10.46%		11.09%
e e	Bob Baur	Chief Global Economist	Principal Global Investors	9.73% 9.20% 9.73% 9.72%	11.30%	10.25%
× ×	Mark Fleming Joseph Carson	Senior Vice President, Chief Economist Chief Economist	First American Financial Corp Alliance Bernstein	9.73% 9.72% 8.67% 10.25%	10.04% 11.30%	9.20%
010		Director, Bureau of Business Research	East Carolina University	8.16% 10.08%	10.08%	10.76%
8		Prof. of Economics, Finance, and Public Policy	Ohio State University	9.10% 8.99%	10.36%	10.57%
10		Professor of Finance	University of Miami	9.20% 10.25%	9.20%	10.25%
Ü					•	
				Benchmark: US	ZHVI	13.73%
				Panelist Expectation	s, By Surve	y Edition:
Rai	nk <u>Panelist</u>	<u>Title</u>	<u>Affiliation</u>	Q1 15 Q2 15	Q3 15	Q4 15
1	Joel Naroff	President	Naroff Economic Advisors Inc	13.45% 14.60%	13.73%	12.04%
တ္က 2	Rajeev Dhawan	Director, Economic Forecasting Center	Georgia State University			15.99%
	Ingo Winzer	President	Local Market Monitor		11.41%	8.89%
75	Paul Carrillo	Professor of Economics	George Washington University	10.28% 10.77%	10.25%	10.25%
× be	David Wyss Robert Dye	Economist Chief Economist	Brown University Comerica Bank	11.87% 11.30% 10.91% 10.25%	9.20% 7.95%	8.16% 11.09%
	Michael Englund	Chief Economist	Action Economics LLC	10.70% 9.83%	9.94%	9.41%
015	•	Founder and CEO	American Land Fund	9.75% 9.20%	10.25%	8.68%
² 9		Chief Economist	Equifax	9.75% 8.68%	10.56%	8.47%
10	0 Jim Kleckley	Director, Bureau of Business Research	East Carolina University	10.80% 9.53%	8.10%	7.89%
				Benchmark: US		13.73%
D	al. Danalist	T-1 -	A CCITICAL CO	Panelist Expectation		
	nk Panelist	Title	Affiliation	Q1 14 Q2 14 14.49% 14.49%		Q4 14
٠ ا	Ingo Winzer Grant Thrall	President President	Local Market Monitor American Real Estate Society	14.49% 14.49% 14.06% 14.06%		7.77%
Suc	Joel Naroff	President	Naroff Economic Advisors Inc	11.62% 11.62%		
Expectations		Chief Economist	Action Economics LLC	12.04% 12.04%		
5	Robert Dye	Chief Economist	Comerica Bank	10.25% 10.25%	11.51%	8.99%
X 6	5 Don Rissmiller	Chief Investment Strategist	Strategas Research Partners LLC	10.25% 10.25%	10.25%	10.25%
4 7	Rajeev Dhawan	Director, Economic Forecasting Center	Georgia State University	19.60% 19.60%	16.74%	13.36%
2014		Director, Bureau of Business Research	East Carolina University	10.29% 10.29%	8.80%	9.66%
9		Founder and CEO	American Land Fund	9.20% 9.20%	9.73%	10.25%
10	0 Andrea Heuson	Professor of Finance	University of Miami	8.16% 8.16%	10.25%	10.25%
				Benchmark: US	ZHVI	13.73%
				Panelist Expectation		
Rai	nk Panelist	Title	Affiliation	Q1 13 Q2 13	Q3 13	Q4 13
	Ingo Winzer	President	Local Market Monitor	12.57% 12.36%		
	2 David Wyss	Economist	Brown University			13.42%
io 3	Jack Kleinhenz	Chief Economist	Kleinhenz & Associates, Inc.			12.31%
\overline{c}	Chris Mayer	Sr Vice Dean, Paul Milstein Professor of Real Estate		10.25% 13.42%		11.30%
bed	•	Director, Bureau of Business Research	East Carolina University	12.72% 11.39%		10.15%
× E		Chief Economist	Action Economics LLC	10.46% 11.20%		11.51%
13		Chief Investment Strategist	Strategas Research Partners LLC	11.30% 10.25%	12.35%	10.25%
500		President, CEO, Chief Global Economist & Strategist Professor of Finance	University of Miami	10.46% 10.67% 12.36% 10.25%	11.83% 10.25%	10.57% 8.16%
	O Carlos Garriga	Senior Economist	Federal Reserve Bank of St. Louis	7.64% 12.89%	8.68%	11.30%
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		3-Year Horizon (Dec 2017 / Dec 2014)		Benchmark: US	741/1	20.01%
		3- Teal Holizoli (Dec 2017 / Dec 2014)		Panelist Expectation		
Panl	c Panelist	Title	Affiliation	Q1 15 Q2 15		
1	Rajeev Dhawan	Director, Economic Forecasting Center	Georgia State University	20.20% 20.17%	18.50%	20.86%
2	Joel Naroff	President	Naroff Economic Advisors Inc	19.47% 21.36%	20.67%	19.21%
Expectations 5 6 6	Ingo Winzer	President	Local Market Monitor	17.56% 17.54%	16.53%	14.55%
atie 4	Paul Carrillo	Professor of Economics	George Washington University	16.34% 16.86%	16.31%	15.21%
5	Michael Englund	Chief Economist	Action Economics LLC	16.34% 16.20%	15.43%	14.01%
8 6	Barry Habib	CEO	MBS Highway	11.95% 17.29%	17.08%	14.87%
5 7	Joseph Carson	Chief Economist	Alliance Bernstein	15.23% 15.75%	15.19%	14.66%
7 7 8 8 8	David Wyss	Economist	Brown University	16.34% 16.87%	15.21%	11.62%
9	Peter Linneman	Founder and CEO	American Land Fund	15.23% 14.66%	15.76%	14.11%
10	Edward Pinto	Resident Fellow	American Enterprise Institute	14.14% 13.57%	15.19%	13.79%
				Benchmark: US		20.01%
				Panelist Expectation		
	<u>Panelist</u>	<u>Title</u>	Affiliation	Q1 14 Q2 14		Q4 14
1	Michael Englund	Chief Economist	Action Economics LLC	19.55% 19.55%	17.98%	15.76%
<u>ဗ</u> 2	Ingo Winzer	President	Local Market Monitor	23.19% 23.19%	21.46%	19.77%
2014 Expectations 8 2 9 5 7 8 8 2 9 5 7 8 8 7 8 8 7 8 8 7 8 8 7 8 8 7 8 8 7 8 8 7 8	Joel Naroff	President	Naroff Economic Advisors Inc	17.09% 17.09%	18.09%	16.85%
4	Grant Thrall	President	American Real Estate Society	22.16% 22.16%	22.16%	12.40%
5	Peter Linneman	Founder and CEO	American Land Fund	14.66% 14.66%	17.41%	16.87%
<u></u> 6	Rajeev Dhawan	Director, Economic Forecasting Center	Georgia State University	26.18% 26.18%	22.70%	18.46%
7	Don Rissmiller	Chief Investment Strategist	Strategas Research Partners LLC	15.76% 15.76%	15.76%	15.76%
8 8	Andrea Heuson	Professor of Finance	University of Miami	13.57% 13.57%	16.87%	16.87%
9	Jim Kleckley	Director, Bureau of Business Research	East Carolina University	15.71% 15.71%	13.94%	15.29%
10	Amy Crews Cutts	Chief Economist	Equifax	13.57% 13.57%	16.08%	14.94%
				Benchmark: US Panelist Expectation		20.01%
Panl	Papalist	Title	Affiliation	Q1 13 Q2 13	Q3 13	
1	Panelist Ingo Winzer	President	Local Market Monitor	19.44% 19.33%	19.55%	
. 2	0-	Chief Economist	Kleinhenz & Associates, Inc.	19.44% 19.33%	18.88%	18.88%
S 3	Jack Kleinhenz David Wyss	Economist	Brown University	21.35% 21.36%	21.35%	22.49%
atio 4	Michael Englund	Chief Economist	Action Economics LLC	16.65% 18.42%	18.20%	19.32%
Expectations 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Jim Kleckley	Director, Bureau of Business Research	East Carolina University	19.68% 17.56%	17.96%	15.65%
× 6	Chris Mayer	Sr Vice Dean, Paul Milstein Professor of Real Estate	•	17.97% 19.09%	19.09%	14.64%
	Don Rissmiller	Chief Investment Strategist	Strategas Research Partners LLC	17.98% 15.76%	20.21%	15.76%
S 8 8	Allen Sinai	President, CEO, Chief Global Economist & Strategist	9	14.55% 14.88%	17.98%	16.54%
9	Andrea Heuson	Professor of Finance	University of Miami	17.98% 15.76%	16.87%	12.49%
10	Carlos Garriga	Senior Economist	Federal Reserve Bank of St. Louis	11.08% 19.66%	13.03%	17.42%
		4-Year Horizon (Dec 2017 / Dec 2013)		Benchmark: US	ZHVI	25.18%
				Panelist Expectation		
Ranl	c Panelist	Title	Affiliation	Q1 14 Q2 14	Q3 14	Q4 14
1	Joel Naroff	President	Naroff Economic Advisors Inc	23.29% 23.29%	24.46%	
₍₀ 2	Peter Linneman	Founder and CEO	American Land Fund	20.39% 20.39%	25.62%	23.41%
2014 Expectations 8 2 9 5 7 8 8 2 9 5 7 8 8 7 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	Michael Englund	Chief Economist	Action Economics LLC		25.89%	
<u>‡</u> 4	Rajeev Dhawan	Director, Economic Forecasting Center	Georgia State University	29.33% 29.33%	28.22%	
5	Don Rissmiller	Chief Investment Strategist	Strategas Research Partners LLC	22.71% 22.71%	20.39%	20.97%
<u>₹</u> 6	Jim Kleckley	Director, Bureau of Business Research	East Carolina University	22.12% 22.12%	19.76%	22.36%
4 7	Andrea Heuson	Professor of Finance	University of Miami	19.25% 19.25%	23.88%	23.88%
8	Amy Crews Cutts	Chief Economist	Equifax	20.38% 20.38%	23.16%	20.97%
9	James Smith	Chief Economist	Parsec Financial Management	20.94% 20.94%	20.94%	20.94%
10	Ingo Winzer	President	Local Market Monitor	33.17% 33.17%	28.75%	26.71%
				Benchmark: US	ZHVI	25.18%
				Panelist Expectation		
	Panelist	<u>Title</u>	Affiliation	Q1 13 Q2 13	Q3 13	
1	Jack Kleinhenz	Chief Economist	Kleinhenz & Associates, Inc.	25.65% 25.95%		
<u>د</u> 2	Jim Kleckley	Director, Bureau of Business Research	East Carolina University	27.51% 24.68%	25.25%	
3	Ingo Winzer	President	Local Market Monitor	24.57% 24.46%	24.09%	29.98%
2013 Expectations 8 2 9 5 7 8 8 2 9 5 7 8 8 7 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	Chris Mayer	Sr Vice Dean, Paul Milstein Professor of Real Estate		25.05% 26.24%	26.24%	
5	Don Rissmiller	Chief Investment Strategist	Strategas Research Partners LLC	23.88% 22.71%	27.43%	21.55%
≚ 6	Michael Englund	Chief Economist	Action Economics LLC	23.88% 30.15%	26.95%	
<u>e</u> 7	Andrea Heuson	Professor of Finance	University of Miami	23.88% 21.55%	23.88%	
8 8	Allen Sinai	President, CEO, Chief Global Economist & Strategist		18.67% 19.01%	24.23%	
9	Joseph Carson	Chief Economist	Alliance Bernstein	21.55% 22.71%	19.25%	20.39%
10	James Smith	Chief Economist	Parsec Financial Management	20.94% 20.94%	20.94%	20.94%





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Top-10 Rankings for 2017

		5-Year Horizon (Dec 2017 / Dec 2012)			Benchmark: US ZHVI		ZHVI	32.84%
					Survey	Edition		
	Rank	Panelist	<u>Title</u>	<u>Affiliation</u>	Q1 13	Q2 13	Q3 13	Q4 13
2013 Expectations	1	Jack Kleinhenz	Chief Economist	Kleinhenz & Associates, Inc.	32.56%	33.19%	32.94%	32.94%
	2	Chris Mayer	Sr Vice Dean, Paul Milstein Professor of Real Estate	Columbia Business School	32.55%	32.55%	32.55%	25.16%
	3	Don Rissmiller	Chief Investment Strategist	Strategas Research Partners LLC	30.07%	28.84%	33.80%	31.27%
	4	James Smith	Chief Economist	Parsec Financial Management	30.37%	30.37%	30.37%	30.37%
	5	Jim Kleckley	Director, Bureau of Business Research	East Carolina University	37.75%	31.43%	32.99%	28.70%
	6	Joseph Carson	Chief Economist	Alliance Bernstein	30.06%	28.84%	28.79%	30.02%
	7	Andrea Heuson	Professor of Finance	University of Miami	30.07%	27.63%	30.07%	25.20%
	8	Ingo Winzer	President	Local Market Monitor	26.94%	26.82%	27.69%	37.77%
	9	Brad Hunter	Chief Economist	HomeAdvisor	21.78%	33.09%	34.15%	23.37%
	10	Allen Sinai	President, CEO, Chief Global Economist & Strategist	Decision Economics	22.82%	23.18%	30.57%	30.20%

Ranking Eligibility

Panelists eligible for a 2017 ranking were those who participated in at least one of the four 2017 quarterly surveys AND in all four of the quarterly surveys that comprise a given year's set of expectations data (e.g., to be eligible for a 2017 award pertaining expectations made in 2015, a panelist would have had to submit forecast data for each of the four quarterly surveys that Pulsenomics conducted in 2015).

Ranking Methodology

The expectations data submitted by eligible panelists for each of the four survey editions in each calendar year were compared to the actual (Q4/Q4, or Dec/Dec) home price percentage changes for the five time horizons that ended in 2017:

Time Horizon	Expectations Vintage(s)			
2017 (1 year horizon)	2017			
2016-2017 (2 year horizon)	2013, 2014, 2015, 2016			
2015-2017 (3 year horizon)	2013, 2014, 2015			
2014-2017 (4 year horizon)	2013, 2014			
2013-2017 (5 year horizon)	2013			

Rankings are based on a comparison of each panelist's expectations for home price changes to the actual change as measured by the Zillow U.S. Home Value Index (US ZHVI) using the index values published on Jan. 18, 2018.

For each time horizon and expectations vintage, the sum of the absolute differences between (a) each of the four sets of quarterly expectations data submitted by eligible panelists in a calendar year and (b) the actual (Dec/Dec) percentage change in the applicable benchmark data was computed. These sums were then sorted in ascending order to generate rankings (i.e., the lowest sum represents the least average error/highest rank).